



Export Controls and Cloud Computing

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BIS Guidance on Cloud Computing

- Three directly relevant, published, Advisory Opinions, 2009-2014
- Definitional changes published in June 3 FR notice, in effect as of September 1, including the “encryption carve-out.”
- Encryption carve-out provisions were **not** included in ITAR bookend of definitional changes – to be published separately.





BIS Guidance on Cloud Computing

- Jan. 2009 - a cloud provider that provides access to computational capacity is not the exporter of data derived from the computations because they are not the principal party in interest.
- Jan. 2011 - if the cloud provider is not the exporter, the cloud provider is not making a “deemed export” if their foreign national network administrators access the data.
- Nov. 2014 - remotely using controlled software is not an export itself, unless there is a transfer



June 3 FR Notice on Definitions

- Opportunity to address the issue; relevant changes in multiple locations in the proposed language.
- The term “cloud” not used in regulatory text – changes affect cross-national data transmission and release to non-U.S. nationals.
- Primary citation in EAR is in a new section, §734.18, “Activities that are not exports, reexports, or transfers.”
- Three basic requirements for the carve-out: “end-to-end” encryption, applicability of FIPS standards, and prohibition on storage in D:5/Russia





“End-to-End” Encryption

- Defined as *uninterrupted* cryptographic protection between and originator (or the originator’s in-country security boundary) and an intended recipient (or the recipient’s in-country security boundary).
- Definition is intended to be flexible enough to accommodate different technical approaches (e.g. IPSEC VPN, SSL VPN, etc.)
- Definition is not intended to preclude service provider involvement (i.e., security can be delegated to a third party).



“Boundary to Boundary”

- In the June 3 FR notice, definition of “end-to-end” was changed from “system to system” encryption (e.g., PGP) to “security boundary to security boundary.”
- Reflects common industry practice and provides more flexibility.
- Allows necessary services to be performed within the security boundaries while meeting the objectives of the rule.
- Caveat: boundary must be in-country – data cannot cross a national border in the clear.





Storage Restrictions

- “Intentional” storage prohibited in D:5 and Russia.
- Temporary storage on Internet servers while in transit not considered intentional storage.
- Storage on PC’s while in D:5 *is* considered “intentional”; in such circumstances, another authorization (e.g., TMP) is required.
- As a practical matter, cloud providers serving western customers (including those owned by the PRC) have not located their resources in these countries.



Keys and other Access Data

- Release of keys, passwords or other data (access information) with “knowledge” that such release or transfer will result in release of underlying technical data is a controlled event.
- An unauthorized release of access information would be a violation to the same extent as unauthorized release of underlying data.
- Keys and other access data are *not* considered “technical data,” and can thus be managed independently.





Issues Related to Execution

- Decryption outside the U.S. does not, of itself, constitute an export or release.
- Storage in the clear (after decryption) outside the U.S. does not, of itself, constitute an export or release.
- When transmission is decrypted and re-encrypted, “end-to-end” no longer applies. Subsequent transmission is a separate, new transmission.
- A user may delegate security to a third party provider, but must ensure that such provider meets carve out criteria (e.g. encrypts between cloud resources).



Conclusion

- Changes are intended to provide maximum flexibility to providers and users.
- BIS will provide additional guidance as more fact patterns emerge and technology evolves.





THANK YOU

For further inquiries, please contact:

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