

The 19<sup>th</sup> Asian Export Control Seminar

**CISTEC**

Center for Information on Security Trade Control  
**Linkage Channel among Government,  
Industry and Academia**

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# About CISTEC

- **The “ONLY” Non-Profit, Non-Governmental Org. Specializing EXPORT CONTROL in Japan**

- **Founded : 1989**

- **Staff : Approx. 40**

- **Annual Budget : 6 Million US Dollars**

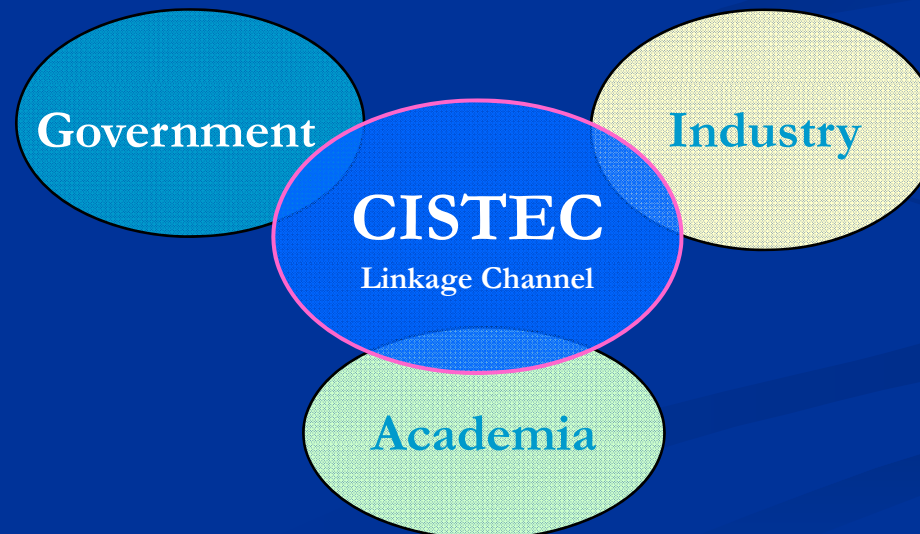
- **Membership Fee from Associated Members : Approx. 45%**

- **Revenues from Publication, Database, Seminar, etc. : Approx. 55%**

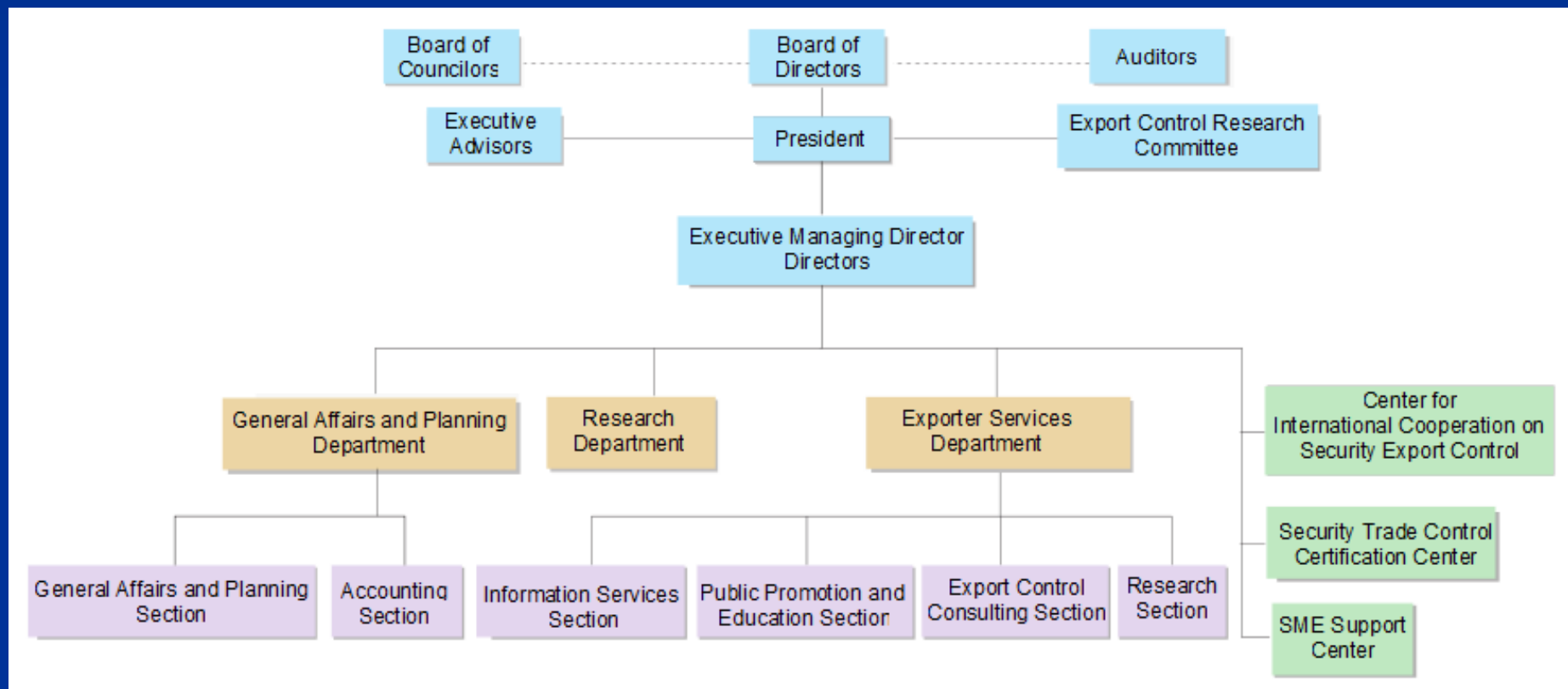


## ▪ Mission “Contribution to the World Peace”

- Pursuing Rationality and Effectiveness
- Serving as a LINKAGE CHANNEL among  
Industry, Government and Academia  
for the  
“SECURITY EXPORT CONTROL”



# Organizational Structure

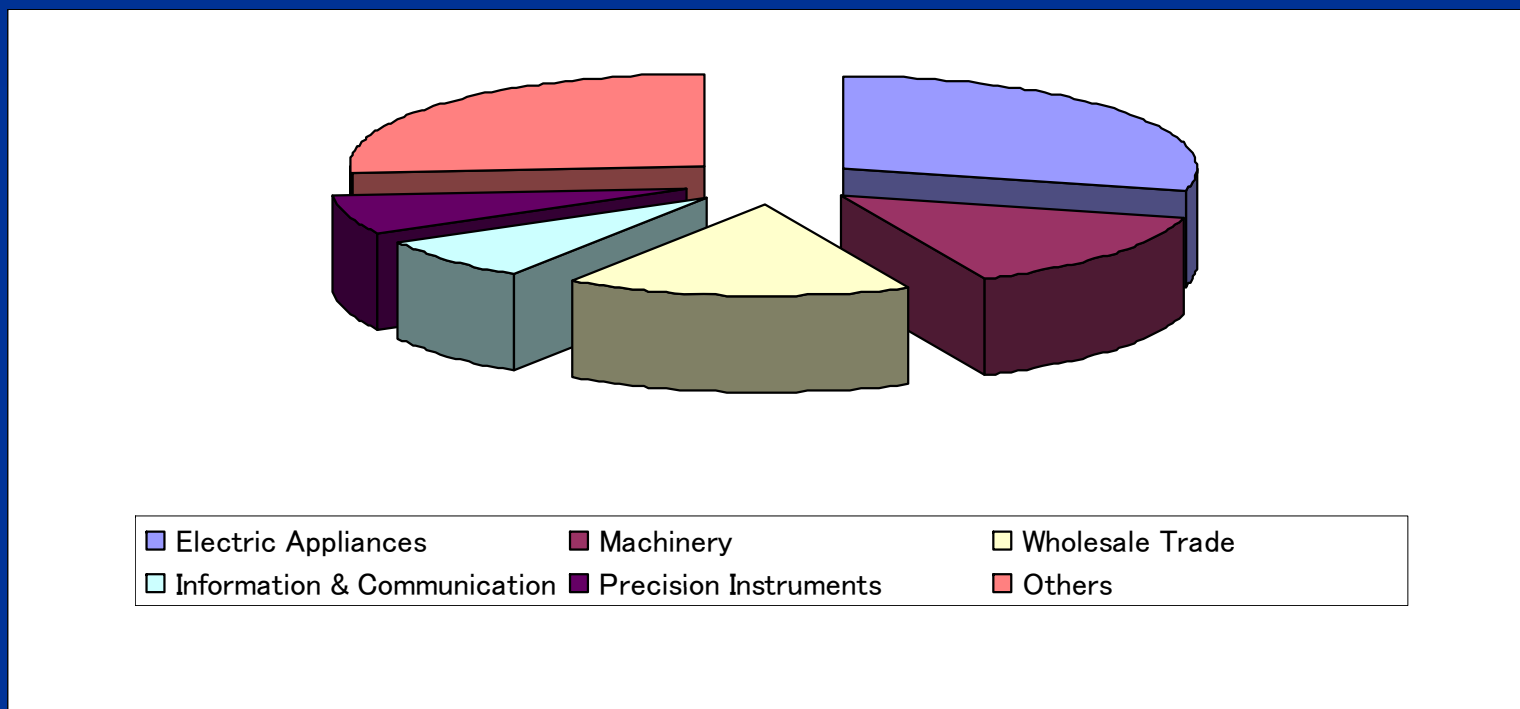


## ▪ Committees and Boards



▪ **Associated Members : 398 Companies** (as of January 2012)

- Most of Major Exporting Companies
- Major Research Institutes



NOTE : The Sectors are as Specified by the Securities Identification Code Committee (SICC), and the Sectors in “Others” include Transportation Equipment, Chemicals, Services, Glass & Ceramics etc.



# Activities of CISTEC

# 1. Research, Analysis, Recommendation

- Research on Recent Trend of Products and Technologies
- Analysis on Recent Export Control Laws and Regulations inside/outside Japan
- Study for Reliable and Efficient Export Control
- Integration of Comments from Industries
- Recommendation to the Government

## 2. Services for Industries etc.

- **Seminars and Trainings**
- **Publications**
- **CISTEC Certification Program**
- **Consultation Service for EC System, EC program, Procedures etc.**
- **Classification Assistance Service**

## ▪ Offering Seminars and Trainings

### - Holding Seminars (FY 2010)

- Export Controls in General (25 times)
- Export Control Law and Regulations (9 times)

### - Dispatching Instructors (FY 2010)

- In-House Training (76 times)



## ▪ Offering Certification Program “Security Trade Control (STC)”

STC-Associate : 13,518 holders  
STC-Legal Expert : 147 holders  
STC-Expert : 360 holders

(As of January 2012)



### NOTE :

- The “ONLY” Certification of Knowledge and Skills on STC
- “Good Motivation” to Generate Passion and Purpose for Qualification and Awareness both Inside and Outside of Company

## ▪ **Classification Assistance Service**

- **CISTEC Started the Classification Assistance Service for Commodity /Technology**
- **The Service started since December 2011**

**CISTEC created an “Opportunity” for Senior Export Compliance Experts as the Instructors for Universities and Research Institutes Initially, and NOW for Private Companies and Classification Assistance Service as well.**

# 3. Information Provision

## ■ On-Line Database Service

- Laws and Regulations
- Consolidated Parties List of Reference Information
- News, Topics
- Seminars, Committees' activities etc.

## ■ Publications

- CISTEC Journal
- Parameter Sheets etc. (Also Available in Electronic Format)

# ■ Providing Information through Online

## ■ Portal Site Service

- Web Seminar
- e-Learning
- FAQ Corner
- Online Store
- ...and more



## ■ Database Service (Fee-Based)

- Consolidated Parties List of Reference Information
- Parameter Sheet for Commodity Classification
- Japanese Export Control Law and Regulation



## ▪ **Publications**

- **CISTEC JOURNAL**
- **Handbooks for Laws & Regulations**
- **Handbooks for Commodity Classification**
- **Index of Terms and Terminologies**
- **Etc.**

## ▪ Publications

### - Committees of Policy, Rules and Procedures Board

Security Trade Control Guidance
Model CP Guidance
Q&A and Guidance for Practitioners
Manual for Export License Application Procedures
Manual for Technology Export License Application Procedures
Guidance on U.S. Reexport Controls

Guidance for Security Trade Control for Overseas Subsidiaries and Affiliates
Tools for Guidance of Overseas Subsidiaries and Affiliates
Practical Examples of Corporate Security Trade Control on Audit
Practical Examples of Corporate Security Trade Control on Awareness Raising and Training
Overview of Japan's Export Controls

## • **Publications**

### - **Committees of Goods and Materials Board**

#### **“Parameter Sheets” for**

- **Computers**
- **Electronics**
- **Communications & Information Security**
- **Acoustic Sensors & Lasers**
- **Advanced Materials**
- **Chemical Substances**
- **Miscellaneous (Non-Security Related)**

#### **Guidance on**

- **Computers**
- **Electronics**
- **Communications & Information Security**
- **Sensors, Lasers & Navigation**
- **Advanced Materials**
- **Chemical Substances**
- **Materials Processing**

# 4. International Cooperation

## ■ Seminars

- Asian Export Control Seminars in Japan
- Seminars in Asian Countries and Regions

## ■ Networking

- UN Security Council 1540, 1718, 1874 Committee, Panel of Expert Members
- Foreign Industrial Associations and Research Institutes
- Foreign Governmental organizations

## ▪ **Working For International Cooperation**

### - **Asian Export Control Seminar**

Annually held in Tokyo Since October 1993 (18 times)

### - **Industry Outreach Seminars in Asia (Since 2008)**

India (Feb, 08), Malaysia (March. 08),  
Indonesia (Oct. '08), South Korea (Oct. '08),  
Hong Kong (Dec.'08), Vietnam (Aug. '09),  
Chinese Taipei (Sept.'09), Indonesia (Nov.'09),  
Chinese Taipei (Dec.'09), Thailand (Feb.'10),  
Chinese Taipei (Oct.'11)

### - **Dispatching Speakers (Since 2008)**

Chinese Taipei (Jan. '08), Chinese Taipei (Dec. '09),  
Vietnam (Sept.-Oct. '10), Malaysia (Oct. '10),  
Singapore (Oct. '10), Hong Kong (Sept.'11),  
Chinese Taipei (Oct.'11), Malaysia (Nov.'11)



## 5. New Relation with Academia

### ▪ **As our TEACHER**

- Professional Knowledge on Laws & Regulations, International Politics, Science and Technology etc.
- Objective / Neutral Opinion

### ▪ **As our STUDENT**

- “Gap” for Knowledge of Practices  
BUT International Exchange is Increasing
- “Primary Stage” of Establishing Export Control

## ▪ **University Membership Program**

**(22 University Members as of January 2012)**

- **Started from 2009**
- **Guidance Dedicated to “University”**
- **Dispatching Instructors**
  - **In-House Training**
- **Offering Basic Seminars, Free Publications**
- **and More...**

## 6. Japan Association of International Security and Trade (JAIST)

### ▪ About

- Established in 2005 by Scholars, Businesspeople and Government Officials
- CISTEC contributes as Secretariat

### ▪ Mission

- Promoting Academic Research on STC
- Creating “Export Control Community” by Industry - Government - Academia Collaboration

### ▪ Activities

- Holding Periodical Research Symposiums



# Our Challenge

## ▪ Support for Small Medium Sized Enterprises

“Export Control Law was Amended in April 2010”

*All Exporter is Required for “Exporters Compliance Standard”  
...HOWEVER, Lack of Awareness, Resources and...Skills*

-CISTEC Established “SME Support Center” in August 2010

-Classification Assistance Service started since December 2011



## ▪ **Boosting Up the Export Control Practices**

- “Senior Experts”

for SMEs, Universities and Research Institutes since 2010

✓ **CISTEC Created an “Opportunity” for Introducing Senior Export Control Experts for SMEs, Universities and Research Institutes**

26 Succeeded Cases as of January 2012 (Mainly in Univ. and Research Inst.)

for CISTEC as well,

✓ **CISTEC also Contracted with Senior Export Control Experts as the Advisers for Expanding CISTEC Services and Activities**

Approx. 25 Senior Experts

## ▪ Recommendations to the Government for “Japanese Export Control Reform”

- Streamlining Transaction and Reducing Burden
  - ✓ Simplifying the Structure of the Export Control Legislation
  - ✓ Reducing the Burden for Exporters
  - ✓ Easing the Export Paperwork Burden
  - ✓ Reviewing Controls with Regard to the Foreign Availability Point
  - ✓ Reviewing Controls which are Not Internationally Harmonized
  - ✓ Changing the Export Control Numbering Structure to the “EU Standard”

*In October 2010, the Export Control Research Committee Submitted the “Proposal” for Reviewing the Structure of the Existing Japanese Export Control Legislation to the Ministry of Economy, Trade and Industry (METI) And more Comprehensive “Proposal” will be Submitted to METI in February 2012 as well.*

## Export Controls as the First Defense for the “World Peace”



CISTEC English Home Page

<http://www.cistec.or.jp/english/index.html>